



Society of American Military Engineers, Tampa Bay Post

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VA
HEALTH
CARE

Defining
EXCELLENCE
in the 21st Century

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VISN 8 Deputy Capital Asset Manager



VA and VISN 8 Capital Program

- **VA VISN 8 - Who we serve**
- **Current Emphasis on "Modernization"**
- **Capital Planning and Budget**
- **Emergency Preparedness and Recovery Efforts from both Hurricane Harvey and Hurricane Irma**
- **VA's prioritized contract award process and contract mechanisms**
- **Points of Contact for Contracting Officers**



VISN 8 Who We Serve

Veteran Population: 1,537,286
Unique Patients: 599,947
Total Outpatient Visits: 8,323,751

Square Miles: 64,153

States/Territories:

- Florida Counties (60)
- Georgia Counties (19)
- Puerto Rico
- USVI

Total VISN 8 Owned GSF: 9,925,295

Total VISN 8 Land: 710 Acres

Total VISN 8 Leases: 169

Total VISN 8 Leased NUSF: 1,874,084

The
Nation's
Largest
Network of
VA
Hospitals
and Clinics





VISN 8 – Facilities



West Palm Beach
VA Medical Center



Orlando
VA Medical Center – Lake Nona



Lake City
VA Medical Center



Bay Pines
VA Medical Center



San Juan
VA Medical Center



Malcom Randall
VA Medical Center - Gainesville



Bruce W. Carter
Department of VA Medical Center - Miami



James A. Haley
Veterans Hospital - Tampa





VISN 8 Capital Planning & Budget

- Our mission is to develop and implement capital programs that enhance access and quality of care for our veterans through the built environment.
- Capital Assets include:
 - Physical Plant (buildings, acreage, structures)
 - High Tech/High Cost Medical Equipment
 - Energy Management
 - Lease Holdings
- Facility Planning
- Occupational Safety and Green Environmental Management



VISN 8 Capital Planning & Budget

- KEY OBJECTIVES
 - Enhance facilities and infrastructure through a safe, healing environment for our veterans.
- Our primary focus of procurement is centered around services for design, design-build, construction and leasing contracts.
 - Secondary: procurement of A/E or specialized VISN-wide service contracts (i.e. Master Facility Plans, Legionella Management, Elevator Service, etc)



Secretary's Priorities for VA

1. Greater choice for Veterans
2. Modernize our system
3. Focus resources
4. Improve timeliness of services
5. Suicide prevention



Priority 2: Modernize our system

- There are 3 strategies being focused on for VA
 - For today's presentation the focus is on Strategy #1
 - Modernizing our capital infrastructure



Priority 2: Modernize our system

- Modernizing our capital infrastructure
 - What does this mean?
 - Focusing on VA's core areas of specialized care services
 - Enhancing patient privacy
 - Enhancing access to care; focusing on timeliness and quality and continuity of care
 - Develop and implement capital investment strategies that enable the modernization continuum



VISN 8 Capital Planning & Budget

- FY16 = \$34M
- FY17 = \$42M
- Budget for VA could be as high as \$1.8B
(pending various political factors)
- President's budget plan for VISN 8 for FY2018
~ \$145M infusion just for the NRM program
 - Have ~ \$300M total on the books for FY18
- New bed tower for Tampa VA
 - Currently in design



VISN 8 Capital Planning & Budget

Top 4 required products and services

- Anticipate infrastructure improvements, including:
 - Renovations (repurposing space, as well as aging infrastructure)
 - Pure Utility System replacements/upgrades
 - Internal and External (site)
 - Energy Savings
 - Specialized Services
 - Clinical Additions



VISN 8 Capital Planning & Budget

- What have we used contractors for in the past?
 - Special Studies / Services / Consultants
 - Design-Builds
 - Design-Bid-Construct
- How do we envision using contractors over the next 1 – 3 years?
 - Increasing number of specialized studies / Consultants



VISN 8 Capital Planning & Budget

Example of Recent Contracts

Facility	Purpose	Value of Contract	Type Contracts
GAINESVILLE	Expand ICU	\$7.2M	Construct
BAY PINES	Construct Mobile MRI	\$949K	Construct
MIAMI	Renovate MH Ward	\$435K	Design
WEST PALM BEACH	Replace Air Handlers	\$1.6M	Design-Build
ORLANDO	Improve Security Features	\$80K	Design
SAN JUAN, PR	Arc Flash Study	\$692K	Study
TAMPA	Convert to Chilled Water	\$1.3M	Construct
GAINESVILLE	Repair Roof	\$350K	Design-Build



VISN 8 Capital Planning & Budget

Example of Recent Contracts

Facility	Purpose	Contract Price Range	Type Contracts
BAY PINES	Replace Roof	\$1M-\$5M	Design-Build
GAINESVILLE	Mechanical Improvements	\$5M-\$10M	Construct
TAMPA	Renovate Research Building	\$5M-\$10M	Construct
WEST PALM BEACH	Create Admin Center	<\$1M	Construct
ORLANDO	Expand Infusion Center	\$1M-\$5M	Construct
SAN JUAN, PR	Install 38KV Power Line	\$5M-\$10M	Design-Build
SAN JUAN, PR	Structural Study	<\$1M	Study
MIAMI	Expand Women's Clinic	<\$1M	Design



VISN 8 Hurricane Preparedness & Response

- Hurricane Preparedness (min. 96 hrs)
 - Infrastructure & Sustainment of Operations
 - Essential Electrical Systems
 - Generators (100% facility operations)
 - » Boilers
 - » Cooling systems
 - Fuel supply (10 days)
 - Water supply (7 – 10 days)
 - Building envelope
 - Exterior building systems



VISN 8 Hurricane Preparedness & Response

HURRICANE IRMA AFTERMATH – Puerto Rico





VISN 8 Hurricane Preparedness & Response





VISN 8 Hurricane Preparedness & Response

ARECIBO

The municipal administration granted a portion of the parking lot at the Juan Manuel "Petaca" Iguina coliseum for the temporary establishment of a medical treatment clinic that will serve veterans of the region.





VISN 8 Hurricane Preparedness & Response

PONCE

Western Shelter (sent from West Palm VAMC) and the Tampa VA Mobile Unit on site in parking lot at Ponce PR.





FORECAST

What are the drivers for our future needs?

- Continued increase in veteran enrollees at our central and northern Florida healthcare facilities.
- Continued increases for:
 - Outpatient services
 - Mental Health
 - Hospital Infrastructure Upgrades
 - Sustainability



Contracting and Business Opportunities

<http://www.visn8.va.gov/contracting/>

Contracting and Business Opportunities - VA Sunshine Healthcare Network - Windows Internet Explorer

http://www.visn8.va.gov/contracting/

File Edit View Favorites Tools Help

Contracting and Business Opportunities - VA Sunshine...

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VA SUNSHINE HEALTHCARE NETWORK

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Doing Business with VISN 8

Emergency Response and Information

Patient Safety Center of Inquiry

Returning Service Members (OEF/OIF/OND)

Women Veterans Health

VISN 8 Telcare

Volunteer

Site Search

Contracting and Business Opportunities

VISN 8 Contracting News and Updates

VA Set to Verify Veteran Small Businesses

Companies that identify themselves as small businesses or Veteran-owned businesses to gain priority for some Department of Veterans Affairs (VA) contracts must now provide documentation verifying their status within 90 days of receiving notice from the agency. [Read more here.](#)

We Want Your Business...

The [Department of Veterans Affairs](#) purchases billions of dollars in goods and services each year. It is the policy of the federal government, under the Small Business Act, that all small businesses have the maximum practicable opportunity to participate in providing goods and services to the government. If you own a small business, and are interested in contracting with [VISN 8 - the VA Sunshine Healthcare Network](#) - this page provides valuable information that can help you submit a bid, and potentially win a federal contract with the U.S. Department of Veterans Affairs.

For more information, please contact...

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Related Links

- [Federal Acquisition Regulation \(FAR\)](#)
- [Central Contract Registration](#)
- [Current Solicitation Searches \(FedBizOpps\)](#)

Local intranet 150%



Contracting and Business Opportunities

- **VA Forecast of Contracting Opportunities**
- <https://www.vendorportal.ecms.va.gov/eVP/fco/FCO.aspx>
- **Sign up on FBO <https://www.fbo.gov/> and set a tickler for opportunities.**
- www.sba.gov
- <https://www.sba.gov/contracting/getting-started-contractor/register-government-contracting>
- www.sam.gov
- <https://www.vip.vetbiz.gov/>
- www.fbo.gov
- http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm



Contracting and Business Opportunities



NCO 8 Structure

<u>Healthcare System</u>	<u>Seven (7) Contracting Office Locations</u>	
VA Sunshine Healthcare Network	Miami, FL	Bay Pines, FL
VISN 8 Headquarters	San Juan, PR	Orlando, FL
St. Petersburg, FL	Tampa, FL	West Palm Beach, FL
	Gainesville, FL (Supports Lake City)	

Contracting Professionals Purchase Products and Services by Product Lines:

- Commodities
- Services
- Prosthetics
- Construction
- Medical Personnel Support (Doctors, Nurses, etc.)
- Leasing (Real Estate and Associated Services)



Contracting and Business Opportunities

Who Procures?

Kawan Afre, Division Chief Commodities, Prosthetics
Kawan.Afre@va.gov

Fadil Keranovic, Division Chief Services
Fadil.Keranovic@va.gov

Darryl Majors, Division Chief Medical Sharing, Leasing, Construction
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Primary NAICS Codes used

Top 3 National American Industry Classification System Codes used by VA's capital programs are:

- **23** Construction
- **54** Professional, Scientific and Technical Services
- **53** Real Estate Rental and Leasing

VA uses other NAICS codes related to medical service contracts



Who does VA award contracts to?

- The official hierarchy within VA for open market contracting changed when PL. 109-461 was passed on June 20, 2007.
- The official small business hierarchy is:
 - SDVOSB
 - VOSB
 - Historically Underutilized Business Zone/Section 8a
 - All other small business
- The authorities under P.L. 109-461, are applicable to open market acquisitions only and does not authorize set-asides against Federal Supply Schedules or otherwise alter the requirements of the schedules program.



Additional Information

VA Network 8 Capital Asset Office

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